

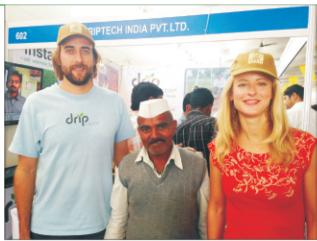
Driptech Newsletter

December 2013

Driptech drip irrigation systems provide the best value for money in real terms

In the year 2010, due to seasonal water scarcity and erratic monsoons, I decided to irrigate my farms with drip irrigation systems. But available drip irrigation systems were either very costly or of very poor quality. I was in search of a drip irrigation system which would not only suit my budget but also be of superior quality and possess excellent working efficiency. Fortunately Mr.Subodh Chikhale, Driptech's dealer in Manchar, introduced me to Driptech and its unique advantages. I made obvious choice to install Driptech systems on my farms.

I have been using a Driptech system since the mid-2010, I have used it for cultivating various vegetable crops like brinjal, chilli and tomato. I have also used Driptech systems for marigold and various vegetables in my other fields. Per acre, I have achieved water savings of 45%-50%, reduction in labour cost of Rs. 8,000 to Rs. 10,000,and increase in yield



Peter Frykman, Driptech's Founder & CEO and Sarah Huber Driptech's COO with Subhash Jaid

by almost 70%-80%. Driptech has delivered on all the promises made during the purchase of the system.

With the additional savings and earning from the Driptech system, I plan to expand my small nursery. I also plan to purchase a vehicle for my nursery and irrigate two more acres of my farm with Driptech systems. I am confident that Driptech will help me realize my dreams.

Thank you Driptech!

Subhash Jaid, Jaidwadi, Manchar, Pune Mobile -9822883336

I am using the same Driptech drip system for my second consecutive sugarcane crop

Whenever I think of low-cost best value drip irrigation systems, Driptech is the only name that comes to my mind. For me Driptech is synonymous with low cost drip irrigation. I want to thank Driptech's dealer Mr.Chavan from M/s Swami Samarth Krishi Bhandar (Sureljavalgi) for introducing me to this revolutionary drip irrigation system.

I have been using a Driptech system -for the last two years for my five acre sugarcane farm and this is my second consecutive sugarcane crop with the same system. I strongly recommend Driptech as it provides advantages such as uniform water distribution and huge water savings, is easy to install and maintain and can be used at low operating pressure.



My sugarcane yield has increased by 20 tons per acre, labour cost has reduced by Rs.13,000 per acre and I have achieved water savings of 45-50%. Per acre cost of drip irrigation is only Rs.10, 000.I am sure that no other drip irrigation system can offer all these benefits simultaneously.

I have decided to install Driptech systems on my other farms as well. I am sure that in the days to come, more and more farmers will take advantage of Driptech drip irrigation systems.

Ramanna Bake, Aberwadi, Tal South S

Ramanna Bake, Aherwadi, Tal.South Solapur, Solapur, Mobile-9850622625

Driptech Receives Huge Response in Kisan Exhibition 2013





Driptech received an overwhelming response during Kisan Live demonstrations, product presentations, individual Exhibition held in Pune from 13th-17th December'13. InstaKit, attention to queries and the product touch and feel experience Driptech's 1-acre, all-inclusive drip irrigation system was exhibited at Kisan for the first time and was highly acclaimed.

The visiting farmers liked the concept of a ready-to-use kit containing all the components required for irrigating one acre of land. InstaKit's unique advantages - installation in less than three hours without technical assistance, system portability, availability of a flexible submain and efficient performance at low pressure were greatly appreciated by the farmers.

helped farmers develop good understanding of the advantages and operation of Driptech drip systems.

More than one thousand farmers and seventy dealers across various states registered themselves to purchase Driptech systems and to become Driptech dealers respectively.

Driptech Dealer Profile I Anoop Devnikar (B.E - Mechanical Engg., MBA - Marketing), Latur.

M/s.Kirti Agencies, Latur has been in the business of irrigation We wish Driptech the best of luck for their future for the last 40 years. I always wanted to sell drip irrigation systems but the complexity and huge documentation process associated with subsidised systems stopped me from entering into this business. Mr.Banshi Katkar, Regional Sales Manager at Driptech introduced us to their drip irrigation systems and helped us understand their unique benefits. Our test results for driptape, takeoffs and grommets were also very good and we finally decided to get associated with Driptech.

Our farmers have used Driptech systems for sugarcane and various vegetable crops. Low cost, good product quality and freedom from subsidy hassles are the biggest

advantages of Driptech systems. The positive response from our farmers motivates us further to sell these systems. Driptech as a company is very well organised and the technical and sales support we receive is extraordinary. This has helped us serve our farmers better.

endeavour to provide low-cost, best value drip irrigation systems to maximum number of farmers. We expect that Driptech will introduce a variety of products in the low-cost drip irrigation sector to benefit farmers in a bigway and raise their overall standard of living.



Technical Details of Driptape

Driptech's driptapes are available in 125 micron and 200 micron thickness. Each roll of 125 and 200 micron is 320 meters (1050 ft.) and 200 meters (656 ft.) respectively. To irrigate one acre, approximately eleven rolls of 125 micron OR seventeen rolls of 200 micron are required. There can be some variation in the number of rolls required based on the row-to-row spacing.

Sr. No.	Plant to plant spacing (ft.)	Maximum permissible length of driptape (ft.)
1	1	105
2	1.5	125
3	2	175
4	2.5	190



USPs of **Driptech** driptape

- Use of UV stabilized virgin material ensures longer field life
- Laser punched holes on driptape enable uniform water distribution and increase in yield
- Operates at low pressure of 0.1kg/cm2 to 0.2kg/cm2

Driptech farmer testimonials



Hamid Korbu Sulerjawalgi, Tal-Akkalkot, Solapur, Crop - Sugarcane, Mob-9623848652

I am using Driptech drip irrigation system since 2011 for sugarcane. This is my second sugarcane crop on the same drip system, so I strongly believe in Driptech's commitment of longer service life. Per acre water saving of 40%, labor cost saving of Rs.12 - 15 thousand and increase in yield by 20 to 25 tons is definitely achievable through Driptech drip system. I am saying so because I have personally experienced these advantages.

Thank you, Driptech is bringing a significant change in my life.



Bhimrao Kudale Pimplas, Tal-Rahata, Ahmednagar, Crop - Onion, Mob -9960264697

Driptech drip irrigation system was introduced to me by our local Driptech dealer. Initially I was not very sure whether Driptech drip will be able to deliver the results as per their commitment, so I installed Driptech drip system over a small plot. But then I received very good results from this system such as uniform water distribution, huge water savings and least water clogging.

Today I proudly say that, I have installed Driptech drip system for 14 acres. I am taking the benefit of this drip system for various crops such as onion, sugarcane, drumstick etc.

I will use this system for one acre brinjal in the next season.



Popatrao Kolhe Chandwad,Tal-Kopergaon, Ahmednagar, Crop-Sugarcane and onion, Mob - 8975952401

My decision to install Driptech drip irrigation system is proved to be correct. Due to Driptech drip my sugarcane yield has increased by 20 tons per acre, total water saving is up to 50% and reduction in labor cost is Rs.7,000 per acre.

My confidence in Driptech drip system has increased because I could use the same drip system for second consecutive sugarcane crop. This proves that Driptech drip irrigation system is low cost best value drip irrigation system in real terms.



Dinesh Wayal Nandur, Tal-Ambegaon, Pune, Crop - Sugarcane and tomato Mob - 9766550785

I am using Driptech drip irrigation system from last one year, for two different crops i.e. sugarcane and tomato. My experience of using this drip for both the crops is very positive. I have experienced increase in yield by 40 to 50%, water savings of 40% and savings in labor cost by eight thousand rupees.

Recently my field was visited by top officers from Driptech viz. Sarah Huber - COO and Banshi Katkar - Regional sales manager, they enquired about the performance of my drip system and ensured complete support. Driptech cares for their existing customers, this visit has increased my confidence in Driptech's after sales service.

My Three Generations Trust Driptech For Drip Irrigation



Driptech's Founder & CEO Peter Frykman with Padwal Family

Annasaheb Padwal

Manchar, Tal-Ambegaon, Pune, Crop - Tomato, Potato & Maize , Mob-9421014370

Our three generations are currently involved in agriculture. For all the three generations Driptech drip irrigation system is a landmark product. Driptech drip irrigation system is the only low cost drip irrigation system that has allowed us to take three consecutive crops on the same drip system.

I want to take this opportunity to thank Mr.Vijay Yeole from Driptech and Mr.Manik from M/s Apurva Fertilizers, Kalamb for their extraordinary support in installing this system.

Driptech drip irrigation system has offered me various advantages such as least water clogging, increase in the yield by Rs.40,000 per acre, water savings of 45% and reduction in labor cost by 7-8 thousand rupees.

In future I have decided to install Driptech drip irrigation system for sugarcane. I thank Peter Frykman and Driptech for there low cost best value drip irrigation systems.

Driptech Advantages

- A complete drip irrigation system solution providing company with a network of more than 300 dealers across Maharashtra, Madhya Pradesh, Karnataka, Tamil Nadu, Andhra Pradesh, and Gujarat
- Low-cost drip irrigation system, cost starting at Rs.8,000 to 10,000 per acre
- Proprietary laser punching technology enables uniform water distribution even at low water pressure: the more uniform the distribution of water, the higher the yields and water savings
- Least clogging of any drip
- For maximum service life, use of virgin material only
- Designed in the USA

Join the Driptech Team!

We are hiring Sales Officers for multiple locations in Maharashtra, Gujarat, Karnataka, Tamil Nadu, Andhra Pradesh and Madhya Pradesh. So come join us and become part of the Driptech team, create a global impact and reach out to millions of small-plot farmers.

Call us I 08408088119 or Send resume I jobs@driptech.com

Contact: Talk To Us

Driptech is rapidly expanding in India. Call us on below numbers to contact with our sales officers.

S. Thirumalairaj : +91 9944205588 (Tamil Nadu)

Preethchand: +91 761 96175 (Karnataka)

Shrinivasa: +91 9448397065 (Andhra Pradesh) **Ram Bheke:** +91 8007999363 (Institutions)



Driptech India Pvt. Ltd.

Bungalow No. 4, Liberty Society, Phase No.1, North Main Road, Koregaon Park, Pune 411 001. Tel.: 020-41201146, Email: info@driptech.com, www.driptech.com